







Proposal Submission Instructions

Boone County

Children's Services Funding

City of Columbia

Social Services Funding

Heart of Missouri United Way

Community Impact Funding

Table of Contents

Introduction	2
Section 1: Accessing the System	2
Section 2: Developing and Submitting Proposals	3
Step 1: Update Organization Profile	3
Step 2: Create Proposal Cover Sheet	6
Step 3: Create Proposal Forms	10
Step 4: Complete Proposal Forms	13
Step 5: Review Proposal	15
Step 6: Submit Proposal	18
Section 3: Helpful Tips	18

Contact Information

For questions or to report technical difficulties, please contact:

Boone County	Boone County Community Services 573.886.4298 communityservices@boonecountymo.org www.showmeboone.com/communityservices
City of Columbia	Division of Human Services 573.874.7488 HumanServices@CoMo.gov www.como.gov (search: social services funding)
Heart of Missouri United Way	573.443.4523 www.uwheartmo.org

Introduction

These instructions are intended to assist organizations in submitting proposals to the City of Columbia, Boone County, and Heart of Missouri United Way in the shared funding management system.

Section 1: Accessing the System

To access the system:

1. Copy and paste the following link to their internet web browser (preferably Google Chrome): https://ctk.apricot.info/auth

PLEASE NOTE

Users **MUST** access the system using either Google Chrome (recommended) or Mozilla Firefox as the internet browser.

2. Enter Username and Password.



vourname@email.com	
PASSWORD	
your password	
Log In To Apricot	Forgot Password
● # ●	

PLEASE NOTE

If your organization does not currently have an Apricot account, please contact the administrator of the RFP to which you are responding. Only one login is granted per organization and logins are valid for all sources of funding (Boone County, City of Columbia, and the Heart of Missouri United Way.)

3. Once you are logged in, you will be navigated to your **MY APRICOT** page. This is one of the main pages users will utilize in navigating the system. Bulletins containing important information are also posted on this page.



4. You can navigate to your Organization Profile and Proposal Cover Sheet by selecting the arrow beside "Search Records."



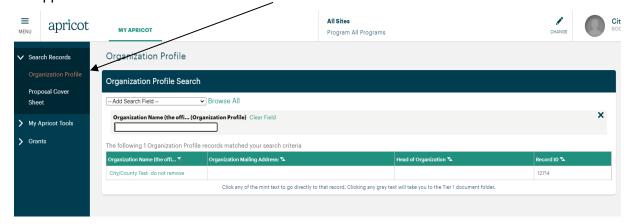
Section 2: Developing and Submitting Proposals

This section provides step-by-step instructions to develop and submit proposals.

Step 1: Update Organization Profile

You will first need to update your **Organization Profile**.

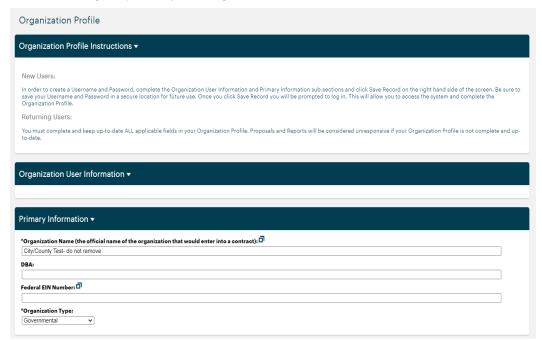
1. To access the **Organization Profile**, click on **Organization Profile** in the navigation menu in the upper left-hand corner under **Search Records**.



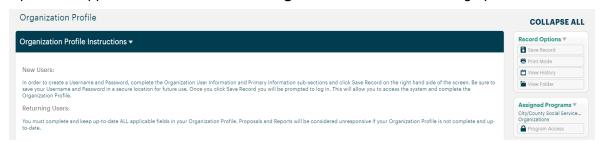
2. This will navigate you to the **Organization Profile Search page** in which your organization name is listed. Click on your organization's name.



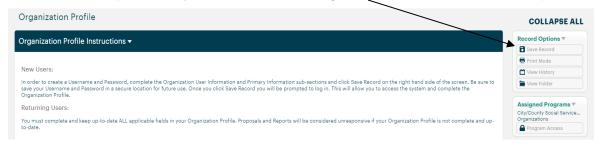
3. This will navigate you to your Organization Profile.



4. Update all applicable information in the **Organization Profile**, including uploaded documents.

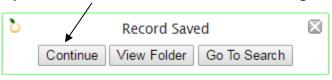


5. To save the information you have entered in your **Organization Profile**, click **Save Record** under **Record Options** as you work on completing these fields and when it is complete.

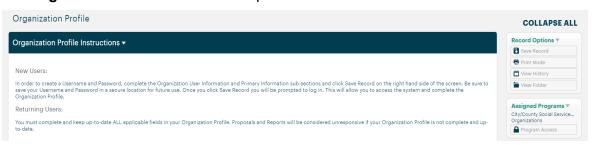


After clicking **Save Record**, a pop up window will appear. This same pop up will appear every time **Save Record** is clicked. You will then choose the applicable action.

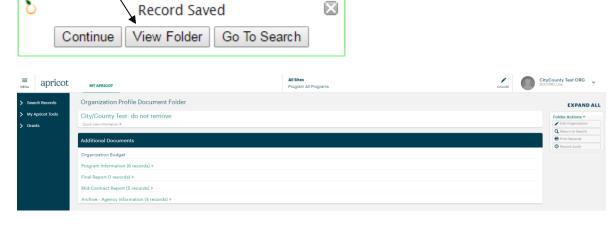
If you would like to continue to work on the Organization Profile, click on Continue.



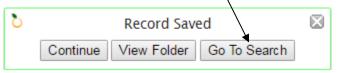
The Organization Profile will remain open.



❖ If View Folder is clicked, you will be navigated to the Organization Profile Document Folder.



If you click Go To Search, you will be navigated back to the Organization Profile Search that where a link to your Organization Profile will be listed.





PLEASE NOTE

The **Organization Profile** must be complete and up to date when submitting a proposal. Proposals will be considered unresponsive if any applicable fields are incomplete.

There are some fields that are not required form fields but must be completed. Please do not utilize the green check marks, in the **Record Save Checklist** as a guide for completeness.

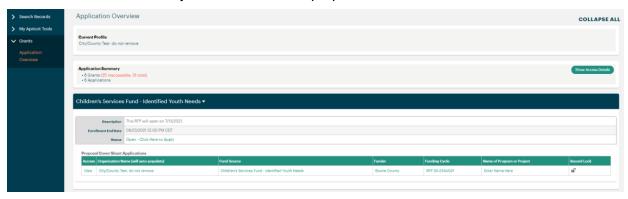
Step 2: Create Proposal Cover Sheet

The next step is to create a **Proposal Cover Sheet**.

1. In the blue navigation menu on the left side of the screen, click **Grants** and then **Application Overview**.



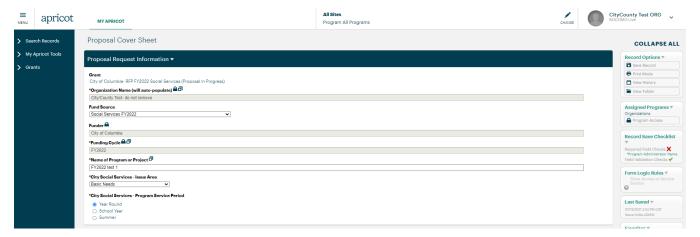
2. This will navigate you to the **Application Overview** page, which will list any **Available** (open) RFPs and RFPs for which you have submitted proposals.



3. Click **Open – Click Here to Apply** for the applicable RFP to open a new **Proposal Cover Sheet**.



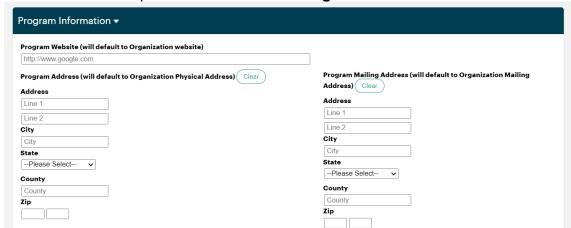
4. Under the **Proposal Request Information** section complete the **Fund Source** (make sure that this matches the RFP for which you are applying, as selected on the **Application Overview** page), **Name of Program or Program**, and the **Amount of the Request**. The **Organization Name**, **Funder**, and **Funding Cycle** will all auto-populate.



PLEASE NOTE

Be sure the fund source you select matches the RFP for which you are applying, as selected on the **Application Overview** page.

5. Scroll down and complete all the fields in the **Program Information** section.



Some RFPs require additional Attachments or Addendums which must be uploaded in the
fields provided in the include Required Attachments section. As applicable, these fields must be
completed before submitting the proposal.

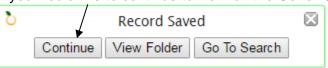


7. To save the information you have entered in the **Proposal Cover Sheet**, click **Save Record** under **Record Options**.

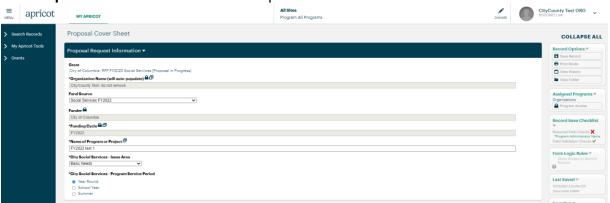


After clicking **Save Record**, a pop up window will appear. This same pop up will appear every time **Save Record** is clicked. You will then choose the applicable action.

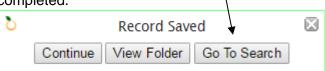
❖ If you would like to continue to work on the Cover Sheet, click on Continue.



The **Proposal Cover Sheet** will remain open.



If you click Go To Search, you will be navigated back to the Proposal Cover Sheet Search that lists all the cover sheets for proposals that the organization has started or completed.



For example, the **Proposal Cover Sheet Search** for this organization indicates the organization has two **Proposal Cover Sheets**. Any one of these may be clicked to access the applicable cover sheet.



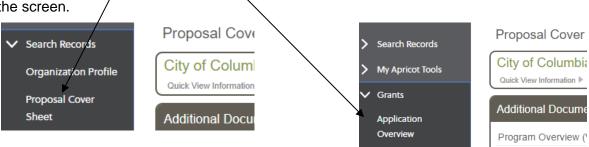
❖ If View Folder is clicked, you will be navigated to the Proposal Cover Sheet Document Folder.



From the **Proposal Cover Sheet Document Folder**, you can begin completing the proposal forms, per Step 3.

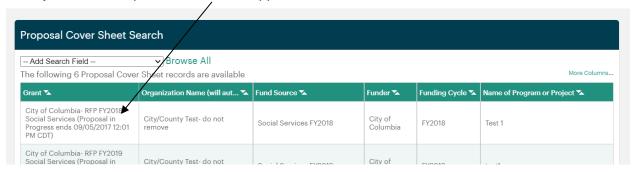


8. You can navigate back to any **Proposal Cover Sheets** you have created by clicking on either the **Proposal Cover Sheet** or **Application Overview** the white navigation menu on the left side of the screen.

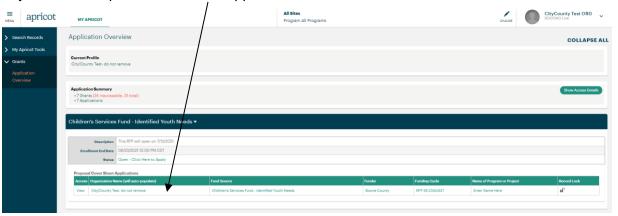


Clicking on these links will respectively direct you to the **Proposal Cover Sheet Search** page or the **Application Overview** page.

❖ To open the Proposal Cover Sheet from the Proposal Cover Sheet Search page, click on any of the form quick fields for the applicable cover sheet.



❖ To access the Proposal Cover Sheet from the Application Overview page, click on any of the form quick fields for the applicable cover sheet.



This will navigate you to the **Proposal Cover Sheet Document Folder**. To open the **Proposal Cover Sheet**, click on **Edit Proposal Cover** in the navigation menu on the right-hand side of the screen under **Folder Actions**.



Step 3: Create Proposal Forms

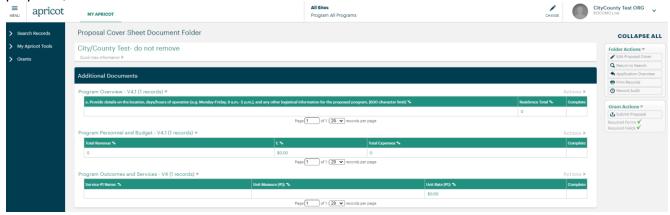
PLEASE NOTE

While not a requirement, it is highly recommended that you complete all the fields in the **Organization Profile** and the **Proposal Cover Sheet** before creating proposal forms as information from these forms is auto-populated in the proposal forms. The **Name of the Program or Project** and the **Amount Requested** can be changed or saved at any time in the **Proposal Cover Sheet**.

1. Once you have completed the **Proposal Cover Sheet**, you can create the proposal forms.

For each proposal, you will need to create the following forms:

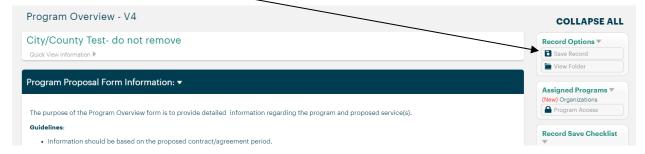
- One Program Overview form
- One Program Personnel and Budget form
- One Program Outcomes and Services form
- 2. To locate the proposal forms, navigate to the **Proposal Cover Sheet Document Folder**, per Section 2.2.8. The **Proposal Cover Sheet Document Folder** contains all the forms for each proposal, under **Additional Documents**.



3. To create a proposal form, click on the **Actions** link arrow on the right-hand side of the box. When you hover over the word **Actions**, **Create New** will appear. Click on **Create New** to create a new proposal form.

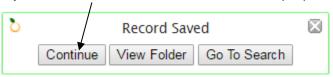


4. To save a proposal form you have created and/or the information you have entered in a proposal form, click on **Save Record**, in the **Record Options** menu.

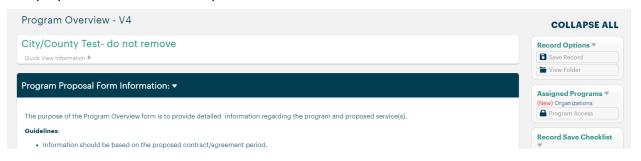


After clicking **Save Record**, a pop up window will appear. This same pop up will appear every time **Save Record** is clicked. You will then choose the applicable action.

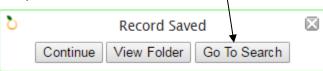
If View Folder is clicked, you will be navigated back to the Proposal Cover Sheet Document Folder where the proposal forms are located (under Additional Documents). If you would like to continue to work on the proposal form, click on Continue.



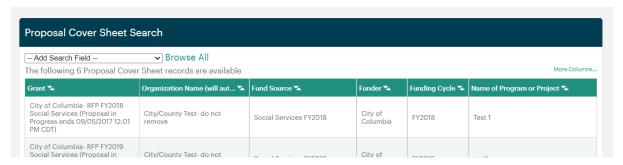
The proposal form will remain open.



If you click Go To Search, you will be navigated back to the Proposal Cover Sheet Search that lists all the cover sheets for proposals that the organization has started or completed.



For example, the **Proposal Cover Sheet Search** for this organization indicates the organization has two **Cover Sheets**. Click any of the form quick view fields to access the applicable cover sheet.

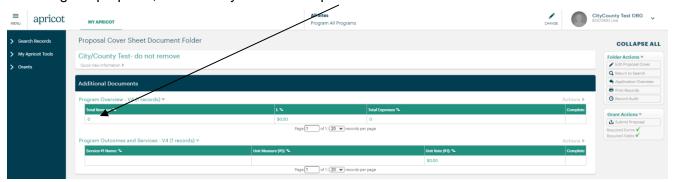


❖ If View Folder is clicked, you will be navigated to the Proposal Cover Sheet Document Folder.





5. Once created, proposal forms can be accessed in the **Proposal Cover Sheet Document Folder** under **Additional Documents**. To open and edit proposal forms at any time prior to submitting the proposal, click on any of the form quick view fields.



PLEASE NOTE

- ❖ If you inadvertently create more than one of each proposal form, please contact the applicable funder.
- ❖ For each additional proposal to be submitted in response to a RFP, you will need to re-start the process at Step 2: Create Proposal Cover Sheet.

Step 4: Complete Proposal Forms

As you complete the proposal forms, please note the following:

- ❖ Be sure to thoroughly read the instructions for each form and section.
- The time period of the proposed year is indicated in each RFP.
- ❖ The total amount proposed should be the same in the Program Personnel and Budget form, Program Outcomes and Services form, and Proposal Cover Sheet.
- * Remember to save frequently so information is not lost.

Program Overview Form

As you complete the Program Overview form, please note the following regarding Program Consumers information:

- ❖ The total number of unduplicated individuals to be served is for the entire proposed program.
- Program Consumer Demographics
 - The totals in each sub-section should match one another and should match the total number of unduplicated individuals to be served.
 - Consumer Demographics by Residence

- The number of Boone County residents to be served should include all City of Columbia residents to be served (all City of Columbia residents are also resident of Boone County).
- The Residence Total is a calculation which totals the county counts.



Program Personnel and Budget Form

As you complete the Program Personnel and Budget form, please note the following:

- The Proposed period is indicated in each RFP.
- Amounts should be for entire program.
- . Be sure to include a narrative for each item.
- ❖ Be sure to include the total proposed amount in the applicable revenue source. This amount should match the total amount proposed indicated in the Program Outcomes and Services form.

Program Outcomes and Services Form

As you complete the Program Outcomes and Services form, please note the following:

Program Outcomes and Performance Measures

- Complete the logic model for the entire program.
- Outcomes must be selected from the Boone Impact Group Common Outcomes included with each RFP.
- Up to three Indicators can be included for each Outcome.
 - Only one data point should be included in each Indicator %, Indicator, and Method of Measurement field.
 - Only list a number in the Indicator % fields. Do NOT include the % symbol in these fields.
- All program services indicated in the Program Services section should be indicated as contributing to at least one Outcome.
 - Program services should be included regardless of whether or not they are being proposed for funding.
- All program services which contribute to an Outcome should be listed in the Contributing Services.
 - This may mean services are indicated across multiple outcomes.

Program Services

- Program services must be selected from the Boone Impact Group Taxonomy of Services included with each RFP.
- Enter program services for which funding is requested first.
- You only need to enter detailed information for services for which funding is requested.
- ❖ As applicable by funder, the program services should match the program services approved in the Letter of Intent.

Step 5: Review Proposal

Before submitting a proposal, it is critical that you review the **Organization Profile**, **Proposal Cover Sheet**, **and Proposal forms** to ensure all forms were created and all fields are completed.

1. Review the **Organization Profile** to be sure all applicable fields are complete.

Required form fields that are incomplete are indicated in the white navigation menu on the right side of the screen under **Record Save Checklist**.

If an "X" is displayed, the required form fields are incomplete. The incomplete required form fields are listed under **Required Field Checks**. You can click on the link to each field to navigate to the incomplete field.



If a "✓" is displayed, the minimum required system fields in the form have been completed.

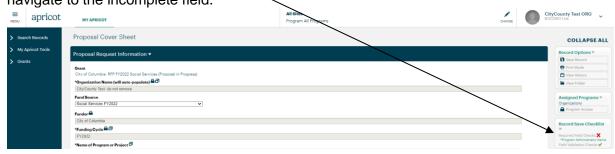


However, most of the fields in the **Organization Profile** are not required form fields but are required to be completed. Therefore, please do not use the **Record Save Checklist** as an indicator of completeness of the **Organization Profile**.

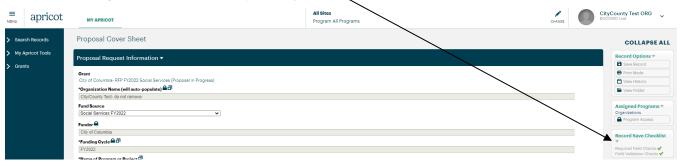
2. Review the **Proposal Cover Sheet** to be sure all applicable fields are complete.

Required form fields that are incomplete are indicated in the white navigation menu on the right side of the screen under **Record Save Checklist**.

If an "X" is displayed, the required form fields are incomplete. The incomplete required from fields are listed under **Required Field Checks**. You can click on the link to each field to navigate to the incomplete field.



If a "√" is displayed, the minimum required system fields in the form have been completed.

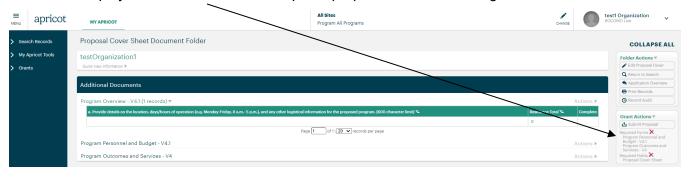


However, most of the fields in the **Proposal Cover Sheet** are not required form fields but are required to be completed. Therefore, please do not use the **Record Save Checklist** as an indicator of completeness of the **Proposal Cover Sheet**.

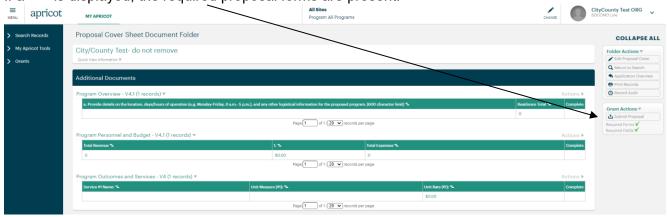
3. Review the **Proposal Cover Sheet Document Folder** to be sure all required proposal forms were created.

The presence of the required proposal forms is indicated in the white navigation menu on the right side of the screen under **Grant Actions**.

If an "X" is displayed, one or more of the required proposal forms is missing.



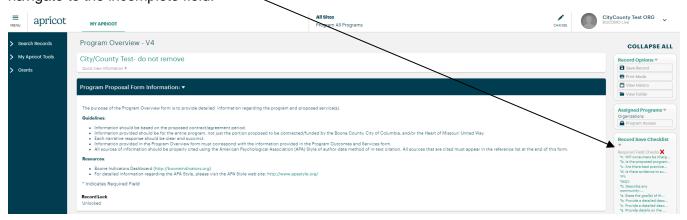
If a "✓" is displayed, the required proposal forms are present.



4. Review the **Proposal Forms** to be sure all applicable fields are complete.

Required form fields that are incomplete are indicated in the white navigation menu on the right side of the screen under **Record Save Checklist**.

If an "X" is displayed, the required form fields are incomplete. The incomplete required from fields are listed under **Required Field Checks**. You can click on the link to each field to navigate to the incomplete field.



If a "\sqrt{"} is displayed, the minimum required system fields in the form have been completed.

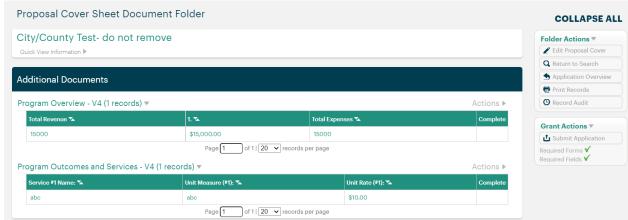


However, most of the fields in the **Proposal Forms** are not required form fields but are required to be completed. Therefore, please do not use the **Record Save Checklist** as an indicator of completeness of the **Proposal Forms**.

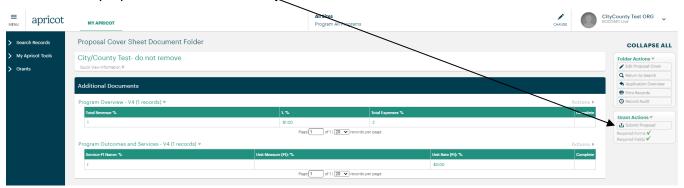
Step 6: Submit Proposal

Once you have reviewed the proposal, you will need to submit it.

1. Return to the **Proposal Cover Sheet Document Folder**.



2. To submit the proposal, click **Submit Proposal** under the **Grant Actions**.



PLEASE NOTE

- Once submitted, the proposal forms are locked and can no longer be edited. If you inadvertently submit a proposal prior to the submission deadline, contact the applicable funder to re-open the proposal forms.
- ❖ You must submit each proposal individually following the actions outlined in **Step 5**:

Section 3: Helpful Tips * My Shared Files Supporting RFP documents are located in the My Shared Files page. To access these documents, click My Shared Files in the navigation menu on the left-side of the screen. * My Apricot Tools My Reports My Bulletins My Shared Files Schedule * Grants

This will navigate you to the **My Shared Files page**. Click on the triangle next to the funder to access the documents.



Symbols

The following are symbols utilized in the Apricot funding management system.

*	Required Field
₩	Open or close viewing of forms.
0	Tool Tip: If the cursor hovers over this it will information about that specific request or requirement.
✓	Indicates required system fields have been completed. (Please Note: A green check mark does not necessarily indicate that a form is complete.)
×	Indicates that the required system fields are incomplete.
	Enables users to see section values in the Additional Documents section.
a	Indicates that the field will be auto-populated. The user doesn't have the ability to enter any information.

Printing Records

Forms can be printed using the **Print Mode** feature located in the **Record Options** menu on the right side of the screen.

